



Germany/Turkey STUDY TOUR BRIEFING
22 March 2026 - 31 March 2026



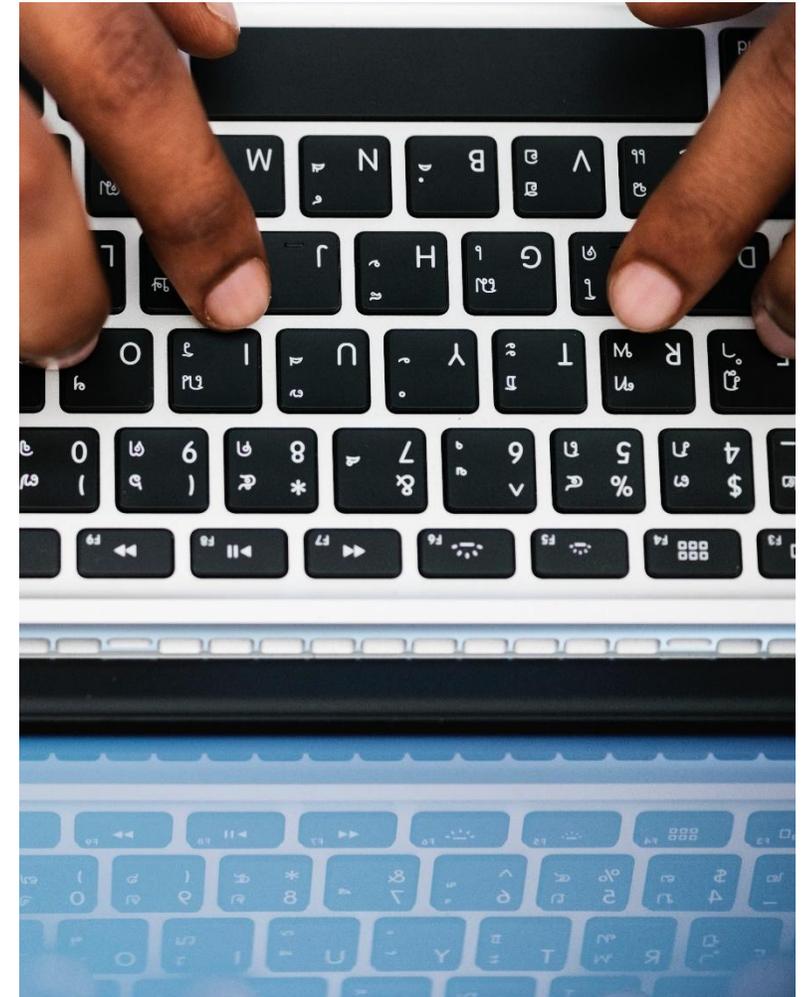
INTRODUCTION

- 1. Overview of International Business and Assessments**
- 2. Welcome: Lead Academics - Dr Pino Mavengere and Dr Anrusha Bhana**
- 3. International Programmes details**
- 4. International Programmes QR Scan for course pack**
- 5. Travel Specialist: Passport and Visa:**
- 6. Q&A**

WBS takes your well being seriously. WBS will keep you informed on any changes to your travel.

Important Information:

- Indemnity form: Please sign and return (link provided)
- Standing orders: Please sign and return tonight (link provided)
- Ties (gentleman) and Scarves (ladies) wear during company visits.
- Course schedule & name tags on lanyard with QR scan (link provided)
- Travel Insurance (Email from WBS)
- Air tickets will be sent via email from Ms Ursula Tadford-Craig



WHAT IS INTERNATIONAL BUSINESS?





WHAT PERCENTAGE OF YOUR STUDY TOUR COMPRISES OF FUN....

What is a study tour?

- **Global Study Tours consist of 80% company or institution visits, 10% cultural immersion and 10% spare time.**
- **Study tours are designed to be both fun and educational.**
Our groups enjoy the local cuisine, socialise, and make use of the local recreational and cultural resources of the areas that we visit. However, study tours are NOT party trips.
- **A study tour is a travel experience with specific learning goals.**
The learning outcomes of each study tour vary, but are always provided in the course outline that is distributed to each student. Study tours emphasize experiential learning and offer both group and self-directed activities that enable students to explore new territories, cultures, people and business models.
- **Traveling with one of our groups**
- No worries or hassles about where to stay, how to get there, or even checking in!
- The itineraries are designed to maximise your overall experience.





What are the benefits?

- **New ways of thinking about and doing business.**
- **Access to a network of the top students and businesses around the world.**
- **An opportunity to immerse yourself in a different culture, to use the exchange school as a central base for international travel.**
- **Job opportunities.**

BUSINESS ETIQUETTE

- WBS has provided gentleman with ties and ladies with scarves (please wear white shirt and the above for formal company and institution visits)
 - Suits for men with subtle colors are the norm.
 - Subtle, neutral colors should be worn by both men and women.
- Casual dress should be conservative (applicable to country visited).
- Men and women can wear jeans for cultural visits, however, jeans are not acceptable for business meetings.
 - Please ensure that you have your business cards.
- All mobiles to be switched off during company and institution visits. Please do not ask for Wi-Fi passwords unless provided.
 - Gifts will be provided to the hosts as a token of our appreciation. WBS will provide these gifts.



WBS

ASSESSMENT AND ATTENDANCE

- Complete all assessments
- 100% Attendance to lectures, company visits and cultural activities.
- Failure to comply with this policy will result in an automatic failure off programme. A record of attendance at each prescribed activity will be kept by the Lead academic and will be submitted to the International Office as a formal record.

Assessments

Assessment		Mark	Assignment Deadlines
Standing Orders Indemnity Forms and Profiles	1	0%	25 February 2026
Pre-Trip Assessment (Individual Assignment)	2	40%	11 March 2026
On-field syndicate assignment	3	30%	28 March 2026 - Check course pack
EQ Assessment (Multiple Choice Questions)	4	30%	02 April 2026 End of trip
Total		100%	

Assessment ONE

The purpose of this assessment is to familiarise and fully acknowledge the rules, standing orders, code of conduct and indemnity forms for the global study tours.

Assessment

Participants are required to read and fill in the rules, standing orders, code of conduct and indemnity forms for the global study tours.

Student Commitments, Indemnity and standing orders - WBS International Programmes (wbsstudytours.co.za)

Submission Deadline: 25 February 2026

Assessment TWO (Part 1 OF 1)

The purpose of this assessment is for the participant to demonstrate through various models and theories, the necessary competencies in International Business knowledge.

Mark allocation:

Criterion	Mark Allocation %
Application to the integration of theories developed and learnt throughout the MBA programme	35
Application of the theory to the relevant case study selected	35
Research and use of relevant data to complement situation analysis	20
Presentation: Referencing, style, etc.	10
TOTAL	100

Submission deadline: 11 March 2026

Assessment TWO (Part 2 OF 2)

Question 1: (10 marks)

Peng and Meyer (2019), A country's institutions establish the formal and informal rules for operating in that country. Companies operating internationally need to know these because these 'rules' differ between countries, and because they shape greatly what can be achieved and what is not possible in a country. Institutions can be formal or informal. Formal institutions consist of laws, regulations and rules. Informal institutions consist of norms, cultures and ethics. Describe ONE of your host country's economy. Is it a market, command, or mixed economy?

Question 2: (15 marks)

Executives seeking to succeed in global markets should take into account different cultures of nations. In 1980, Geert Hofstede developed the cultural dimensions model. Since then, it has been applied widely by organizations. Using Hofstede's model, provide the various dimensions, within the context of your host country and explain the importance of culture when operating in cross border business.

Question 3: (15 Marks)

Douglas, Wind and Pelmutter (1973) advocated four approaches (EPRG) of International Business as follows:

- Ethnocentric Approach
- Polycentric Approach
- Regiocentric Approach
- Geocentric Approach

Provide TWO company examples of TWO of these approaches in your host country.

Submission deadline: 11 March 2026

Field-based Syndicate Assignment (Amazing Race) (GL 4): 30%

The purpose of this assignment is for you to think quick on your feet. It's fun and interesting. You will be allocated a syndicate group in your host country(ies) and will need to work as a team. The purpose of this assignment requires you to think out of the box and familiarise yourself with the environment. As a suggestion, download maps; know the history of the country, all online attractions and all modes of transport.

Submission deadline: 28 March 2026

Assessment Four (GL 3): 30% (End of Tour)



The purpose of this assessment is for participants to understand the importance of behaving ethically in their professional lives. Participants are required to fill in a self EQ Assessment, subsequently the respective Lead Academic will provide an overall score.

Submission deadline: 31 March 2026 - 02 April 2026



Academic Leads and Programme Directors

Dr Pino Mavengere - Academic Lead

Dr Anrusha Bhana - Academic Lead



TRIP OVERVIEW

- All company visits, group lunches/working dinners and cultural activities are compulsory.
- Most lunches and working dinners will be paid for by the school.
- Working dinners/cocktail functions refer to guest speakers or fellow MBA students in attendance and provides the opportunity for you to network.
- The schedule is very tight so we need to be prompt.





YOUR PROGRAMME

Course pack link provided

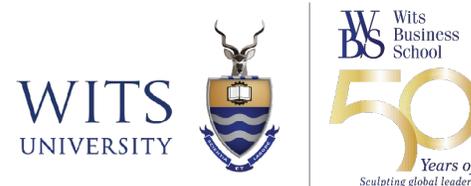
Found on Ulwazi and QR Code

WITS
UNIVERSITY

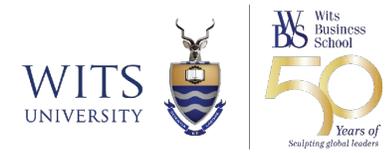




You will receive a WhatsApp
Announcement daily regarding the
schedule.



TRAVEL AND RESTRICTIONS: SANDOWNS TRAVEL



Check-in: While you can check in online 24 hours before departure, your boarding pass may only be available at the airport. Turkish Airlines check-in counters are located in Terminal A. I will be at the airport by 15:00 and will let you know which counter I am in front of. Please do not arrive later than 15:15 on Sunday 22 March 2026.

Visas: You will have received your passport back along with German Schengen visa that you must travel with. I will be doing the Turkish e-visa for each of you which I will email through to you closer to the time.

Luggage Tags & Vouchers: Please come see me first before dropping off your bags so I can hand you your luggage tags and printed vouchers. I will print your e-tickets and hotel confirmations. You must carry these with you through immigration.

Carry-on Restrictions: Ensure that no liquids, aerosols, or gels over 100ml per bottle are packed in your carry-on luggage. Larger items must go into your checked baggage.

Luggage Allowance: You are allowed 2 checked bags (23kg each) and 1 carry-on (handbag/backpack + laptop, etc.), with a maximum weight of 7kg.

Bag Wrapping: You can wrap your bags at the airport for R120 per bag, but please note they only accept cash.

Esims: <https://www.airalo.com/global-esim>

TRAVEL AND RESTRICTIONS: SANDOWNS TRAVEL

FLIGHT DETAILS								
Day	Date	Flight	From		To		Depart	Arrive
Sun	22 MAR 26	TK043	JNB	Johannesburg	IST	Istanbul	19:05	06:00#
Fri	27 MAR 26	TK1725	IST	Istanbul	BER	Berlin	12:35	13:30
Mon	30 MAR 26	TK1724	BER	Berlin	IST	Istanbul	19:15	23:05#
Tue	31 MAR 26	TK038	IST	Istanbul	JNB	Johannesburg	01:40	10:35

In March, Istanbul transitions from winter into early spring, resulting in **unpredictable** and **moderately chilly** weather.

- **Daytime Highs:** Typically range from **11°C to 15°C** .
- **Nighttime Lows:** Average around **4°C to 8°C** .

In March, in Berlin, the weather is **notoriously changeable**; you may experience everything from **crisp, sunny spring mornings** to **sudden late-winter snow flurries or rain showers**.

- **Daytime Highs:** Typically range from **8°C to 11°C** . By late March, it's not uncommon to see highs reach **13°C to 15°C**.
- **Nighttime Lows:** Average around **0°C to 3°C** , with frost still common in the early mornings.

Cash/Forex - In 2026, the most recommended approach for Turkey & Germany is a hybrid strategy using a combination of credit cards (or low-fee forex cards) for most transactions and a small amount of cash for specific needs.

In South Africa most bank have a forex card you can preload with Forex (USD/GBP/EUR) that is then converted to the local currency (Turkish Lira) on each swipe.

Most South Africa credit cards allow overseas use, you please need to advise the bank you will be traveling so they don't block the card. The ROE is then not guaranteed.



Sheraton Istanbul Levent

25 Hour Bikini Berlin



WITS
UNIVERSITY



WITS Business School
50
Years of
Sculpting global leaders

TAP INTO YOUR PROGRAMME

QR SCAN

Link provided in Chat.

PLEASE FILL IN YOUR PROFILE





DRESS CODE



TOUR REPS



The World is at your doorstep!



QUESTIONS

WITS
UNIVERSITY



WBS Wits
Business
School
50
Years of
Sculpting global leaders



Thank you